



DEFENSE

Fort Wayne-Allen County Economic Development Alliance

111 West Wayne Street | Fort Wayne, Indiana 46802
 877.426.5568 | email@theallianceonline.com | www.theallianceonline.com

DEFENSE COMPANIES

ITT Exelis	1,203
Raytheon Systems Co.	1,040
B.A.E. Systems Platform Solutions	1,015
Navistar International Inc.	500
Stuart Manufacturing	189
Riverside Manufacturing	150
General Dynamics C4 Systems	75
Calico Precision Molding	39
CNC Industries	38
Excellon Technologies	37

INCENTIVES

Indiana Economic Development Corporation

- EDGE and HBI tax credits
- 21st Century Research and Technology Fund
- Small Business Innovation Research Initiative
- Venture Capital Investment Tax Credit

Allen County

- CEDIT
- TIF

Cities and Towns

- Tax abatements for new construction or equipment

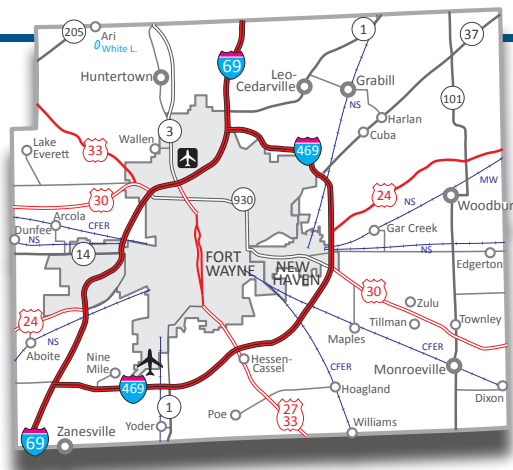
WAGES, 2011

Occupation	Average Wage
Computer Software Engineers, Applications	\$78,354
Computer Software Engineers, Systems Software	\$79,082
Electrical Engineers	\$81,557
Electronics Engineers, Except Computer	\$83,491
Mechanical Engineers	\$67,184
Electrical & Electronic Engineering Technicians	\$49,629
First-line Supervisors/Managers of Production & Operating Workers	\$53,955
Electrical & Electronic Equipment Assemblers	\$33,176

Source: EMSI Covered Employment - 2012.1

Contact the Alliance

111 West Wayne St. | Fort Wayne, IN 46802
 260-426-5568
 email@theallianceonline.com
 www.theallianceonline.com



DEFENSE OPPORTUNITIES

In August 2009 Partners In Contracting Corporation established the Procurement Technical Assistance Center for the Northeast Indiana Region. The center is a resource providing assistance with all aspects of marketing to federal, state, and local governments. It is a not-for-profit organization and there is no fee for most services. PICC-PTAC is partnered with the Northeast Indiana Defense Industry Association with a goal of forward identifying and strengthening the defense cluster supply chain.

For more information on PICC-PTAC visit www.PICC.org or contact Gil Perry at the PTAC office in Fort Wayne at 260-481-0491.

FUTURE GROWTH IN DEFENSE

Lilly Endowment Inc. will provide \$20 million to an affiliate of the Community Foundation of Greater Fort Wayne to accelerate the development of northeast Indiana's workforce and talent resources. The program, entitled Talent Initiative, will develop education, training and talent initiatives in science, technology, engineering and mathematics. The Initiative -- an unprecedented collaboration in northeast Indiana -- will better prepare the region's workforce to capture the high-quality job opportunities available in the near term and those of the future.

Components of Talent Initiative include support for the following critical elements:

- Retraining at least 1,200 adult workers in northeast Indiana over the next three years
- Enhancement of the Advanced Manufacturing program at Ivy Tech - Northeast
- Expansion of the systems engineering and wireless technology programs at Indiana University-Purdue University- Fort Wayne (IPFW)
- Creation of New Tech High Schools within school corporations in northeast Indiana, with an emphasis on science, technology, engineering, and mathematics (STEM) courses

The Talent Initiative includes significant and targeted educational and workforce programs for the aerospace and defense industries. One immediate goal of the Initiative is to prepare workers to assume more than 4,000 projected new and replacement jobs in these industries. The programs also will be relevant to the workforce development needs of other advanced manufacturing sectors in northeast Indiana. Northeast Indiana is home to over 160 defense/aerospace prime contractors and suppliers. During 2005 and 2006 the six largest firms in this sector received a total of \$2 billion in prime contracts from the Department of Defense.