FINANCIAL SERVICES

Fort Wayne-Allen County Economic Development Alliance

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FINANCIAL SERVICES COMPANIES

Lincoln Financial Group	1,983
Wells Fargo	355
Medical Protective Company	294
K&K Insurance Group, Inc	275
STAR	262
Brotherhood Mutual Insurance Co.	254
Swiss Re	250
Independent Alliance Banks, Inc.	200
Ash Brokerage Corp.	181
JPMorgan Chase	172

INCENTIVES

Indiana Economic Development Corporation

- •EDGE and HBI tax credits
- •21st Century Research and Technology Fund
- •Small Business Innovation Research Initiative
- •Venture Capital Investment Tax Credit

Allen County

- •CEDIT
- •TIF

Cities and Towns

- •Tax abatements for new construction or equipment

WAGES, 2011

Occupation	Average Wage
Financial Managers	$105,061
Claims Adjusters, Examiners & Investigators	$53,955
Financial Analysts	$80,870
Personal Financial Advisors	$68,848
Loan Officers	$50,606
Insurance Sales Agents	$71,656
Securities, Commodities & Financial Services Sales Agents	$75,067
First-line Supervisors/Managers of Office & Administrative Support Workers	$46,176

Source: EMSI Covered Employment - 2011.4

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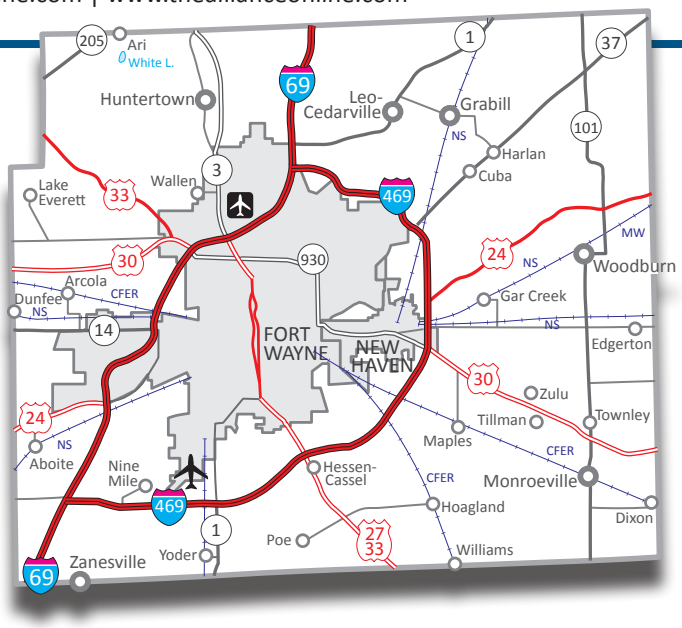

WORKFORCE DEVELOPMENT

With 10 colleges and universities in Fort Wayne offering business degrees and an enrollment of over 27,000 students, an educated workforce is available and qualified. Annually, more than 1,000 students receive bachelor degrees in accounting, finance or MBAs, with an additional 400 receiving associate degrees or certifications in accounting. Below are just a few of the specialized training available in Allen County to help serve the financial services industry:

• IVY TECH // IVY Tech has a main campus in Fort Wayne and enrolls more than 7,000 students annually. Business Administration is one of the top five programs at Ivy Tech Fort Wayne.

• IPFW // IPFW is home to the Richard T. Doermer School of Business and Management Sciences that offers degrees in Accounting & Finance, Economics, and Marketing & Management.

Indiana is one of only a handful of states with three universities offering insurance and actuarial degrees: Purdue University, Indiana University and Ball State University.

INSPIRE // Indiana Specific Insurance Related Education covers training costs for insurance recognized training and can be matched up to 50 percent by the Indiana Economic Development Corporation.

RECENT ANNOUNCEMENTS

	Jobs Retained	Jobs Created	Total Investment
2009			
Ash Brokerage	181	30	$0.5M equipment
Brotherhood Mutual Insurance Co.	254	64	$5.2M building
Three Rivers Fed. Credit Union	165	6	$3M building
Tower Bank	147	0	$2.5M building
Swiss Re	250	0	$13M building

Workforce development information was provided by the Community Research Institute at IPFW (www.ipfw.edu/cri).